

NOR-SHIPPING 2025

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Our drivers for suppliers



RELATIONSHIP

Active listening



 Integrated view of the supply chain and predictability

INNOVATION

- New technologies for production development and asset integrity
 - Low-carbon solutions



ESG (ENVIRONMENTAL, SOCIAL AND GOVERNANCE)

- Diversity, equity, and inclusion in contracting
- Market training (ESG knowlegge trail)
- Financing solutions (Mais Valor e Progredir)

QUALITY AND HIGH PERFORMANCE

- Timely fulfillment of agreements
- High level of performance and local support
- Recognition



Operational continuity

In addition to the investments foreseen in the Business Plan, Petrobras' solid operational structure, comprising 56 offshore plataforms, 10 refineries in operation, 36 owned terminals, 7.768 km of pipelines, among other assets, requires a wide range of services, materials, and equipment to ensure operational continuity.

In 2024, Petrobras contracted the equivalent of approximately **US\$ 35 Bi** distributed across categories of goods and services, from operational to strategic.





Relationship with Norwegian Companies







Registered Suppliers







Contracted Value US\$

TOP CATEGORIES



us\$ 2.3 Bi **SUBSEA OPERATIONS**







A solid and lasting commercial relationship resulting from **cooperation** between Norwegian companies and the Brazilian national industry

Carbon Neutral Program and Decarbonization Fund



Diversifying the portfolio profitably and promoting the company's sustainability US\$ 16,3 Billions Diversifying the portfolio profitably and promoting (15% of the total CAPEX for the 2025-2029 period)

Reduction of Operational Emissions



US\$ 5,3 billions INVESTMENTS IN EMISSION MITIGATION (Scope 1 & 2)

E&P, RTM e G&E

US\$ 4,0 billions

US\$ 1,0 billion

DECARBONIZATION FUND

Generation of Low Carbon Energy And Products



US\$ 5,7 billions

LOW CARBON ENERGIES Hydrogen, CCUS, Geothermal Solar and Wind Energy

US\$ 4,3 billions

BIOPRODUCTS Ethanol, Biorefining, Biodiesel, and Biomethane

Innovation



US\$ 1 billion

CENPES 15% of the total R&D budget in 2025, reaching 30% by the end of the period

Emissions Compensation



CCUS

Nature Base Solution With **BNDS**:

Carbon Credit program based on reforestation to protect the Amazon Forest (*Pro-Floresta*)

Carbon Neutral Program and Decarbonization Fund





Objective

Accelerate the decarbonization of operations (scopes 1 and 2) in order to meet climate commitments and achieve net zero.

2025 RESULTS - YEAR TO DATE



APPROVED

PROJECTS





Governance and Selection Criteria:

Analysis of alternatives based on:

- Marginal Abatement Cost Curve (MACC)
- Amount of Greenhouse Gases (GHG) abated
- Technological maturity
- Project phase (window of opportunity)
- Net Present Value (NPV) with internal carbon price







Hybridization analysis for existing fleet of PSV and PLSV.

ESG Drivers



New Buildings

Bi-Fuel Engine



Hybrid Power Plant



12 PSVs

12 YEARS CONTRACT EXPECTED START 2028





10 ORSVs

12 YEARS CONTRACT EXPECTED START 2029





UP TO 8 RSVs

08 TO **12** YEARS CONTRACT EXPECTED START **2030**





UP TO 2 AHTSS

08 TO **12** YEARS CONTRACT EXPECTED START **2031**



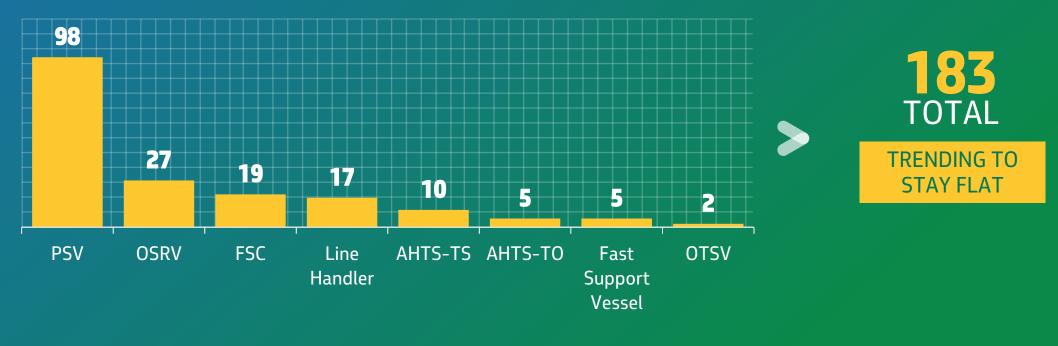
Procurement Processes

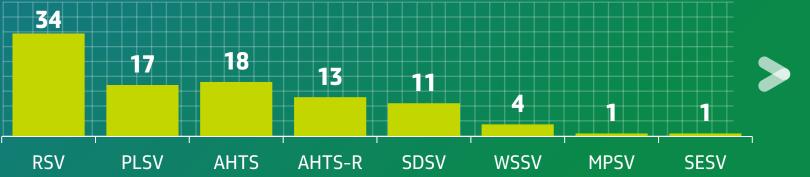
- Judgment Criteria: lowest total cost by valuing vessels with lower fuel consumption and emission.
- New procurement processes priorizing hybrid vessels.
- ESG requirements incorporated into Petrobras excellence program (PEOTRAM)
- Vessels prepared to be loaded with Shore Power.
- Engine performance telemetry.
- Anti-fouling paints.
- Automation for greater safety and less exposure to risk.

Current Fleet Profile – Upstream Logistics & Engineering









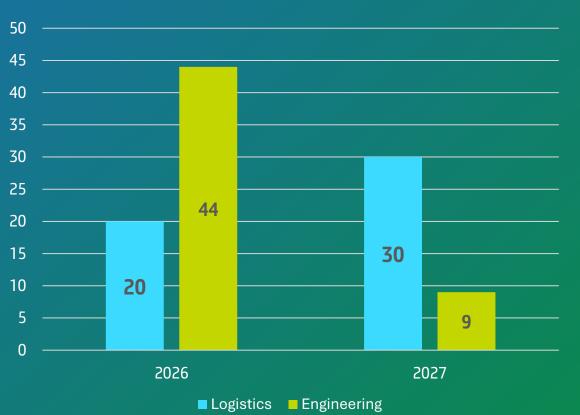
99 TOTAL

TRENDING TO STAY FLAT

PETROBRAS – Forecast* (Bid)



UPSTREAM - VESSELS



- Mobilization between 180 and 360 days.
- Judgment by lowest total cost: Charter + Fuel Consumption.
- Priority for Brazilian-flagged vessels as foreseen in Brazilian Law.

Supply possibilities





SUPPLIERS

GOODS AND SERVICES (CAPEX/OPEX)

TECHNOLOGY AND INNOVATION







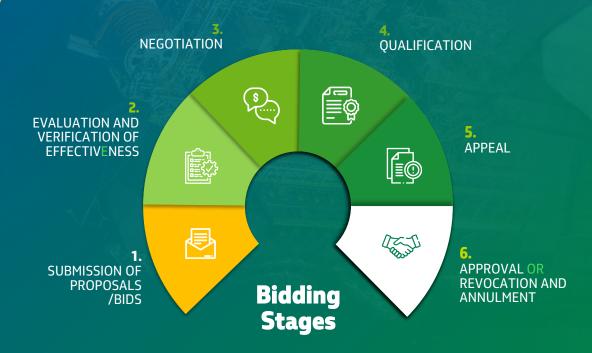




Procurement process



As a state-owned company, we are subject to the Law No. 13.303/2016, which establishes that procurement processes must be carried out through public bidding, promoting supplier participation and transparency in bidding procedures.



Petronect

Petrobras carries out its procurement processes by Petronect, the largest B2B marketplace in Brasil for the oil and gas sector, with an annual transaction volume of approximately US\$ 50 billion.

With certifications and encryption resources, Petronect ensures secure, confidential operations with fast costumer service.



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ESG program for suppliers highlights

REWARDING EXCELLENCE IN

Winning initiative of the INBRASC 2024 award in the ESG category in Procurement

Learn more at the **Petrobras Supplier Channel**







SUPPLIER MARKET EMPOWERMENT

SOME OF THE OFFERED CONTENTS

- Human Rights A Petrobras Perspective
- Diversity, Equity, and Inclusion
- Prevention and Combat of Discrimination, Moral Harassment, and Sexual Violence
- Ethical Conduct Guide for **Suppliers**



+1.300

IMPACTED PEOPLE

+730 ENGAGED SUPPLIERS

CDP



FIRST BRAZILIAN FINALIST in the **QUALITY AWARDS** "ESG Impact -**Suppliers** Management"

LOCAL SUPPLIER DEVELOPMENT

BUSINESS BENEFITS

- Closer Monitoring of Deliveries
- Improved Quality of Goods
- Reduction in GHG Emissions
- Operational Safety









ESG COMMUNITY OF PRACTICE

CONTRACTING **COMPANIES FROM UNDERREPRESENTED** In the Supply Chain **GROUPS Revap Pilot Project**



MAPPING OF CO₂ EMISSIONS **AND WATER RESOURCES**

-Scope 3



NEW HUMAN RIGHTS CLAUSES

Integrated into Petrobras' **Standard Contract Template** as of November/24



Programa Progredir US\$ 4,18 Bi

MAIS VALOR US\$ 5,13 Bi

\$= FROM NOV/20 TO OCT/24

SUPPLIER FINANCING



7.8 INDUSTRY AVERAGE SAME SIZE AVERAGE 6,5

SAME REGION AVERAGE 6.9







Costumer Service Channels



Videoassistance

+55 21 3380-3341 ENGLISH *PRESS OPTION 1

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Supplier Channel

Also access Petrobras' Supplier Channel to obtain additional information about our contracting rules, supplier registration, compliance, and the operation of contracts and bidding processes. Supplier Channel



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Thank you!

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